

Why invest in Speedy /



Our Vision

To inspire and innovate the future of hire

Our Mission

Speedy is the UK and Ireland's leading provider of tools, specialist equipment and services. We provide exceptional customer experience, accelerating collective success towards a sustainable future

Hire

Tools • Lifting • Survey • Power Rail • Powered Access

Services

Fuel Management • Testing, Inspection and Certification • Retail Sales • Rehire
Powered access specialist servicing and refurbishment • Training



We are a market leading hire and services company, with a clear customer focused growth strategy underpinned by an ambitious award winning Environment, Social, Governance (ESG) programme that drives innovation and sustainability in our sector



We aim to grow our services businesses; this diversification will ensure we are more resilient to an economic downturn



We supply large national customers, including 88 of the UK's top 100 contractors, as well as local trades, industries and consumers



We provide a unique industry leading national four-hour delivery promise on our 350 most popular products to both trade and consumers



We have a strong balance sheet and significant banking facility headroom, with which to grow the business organically and through value enhancing acquisitions



Our market leading ESG programme, 'Decade to deliver', is reducing our impact on the environment and supporting employees and local communities



We have significant exposure to the UK Infrastructure sector that the UK government is increasingly committed to supporting



We embrace state of the art technology through digital and product innovation, actively working with our suppliers through our ESG programme to deliver award winning, sustainable solutions for customers



We have accelerated our penetration of the growing consumer DIY market through the launch of our dedicated consumer website and partnership with B&Q, including on diy.com



We are continually improving asset utilisation and availability, fundamental to ensuring that we provide great customer service



We operate in RMI* and Support Services that create a visible, resilient, less cyclical revenue stream

Speedy at a glance



c.200 operational centres across the UK and Ireland



c.3,500 employees



c.300,000 itemised assets for hire



92%** customer satisfaction score, and an 'Excellent' rating on Trustpilot

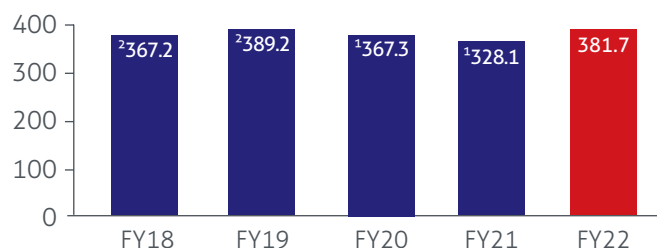


*Renovation Maintenance Improvement (housing and construction) **Based on average monthly responses to customer surveys

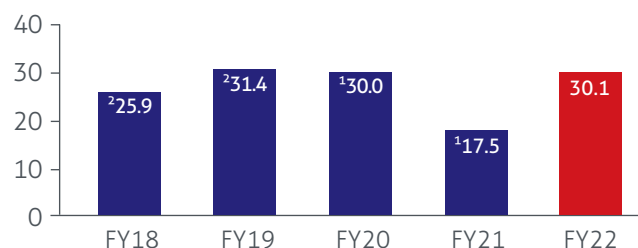
Financial KPIs /

(All performance measures are defined within the annual report and accounts)

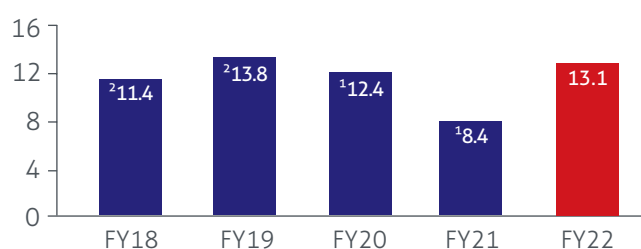
REVENUE (£M)*



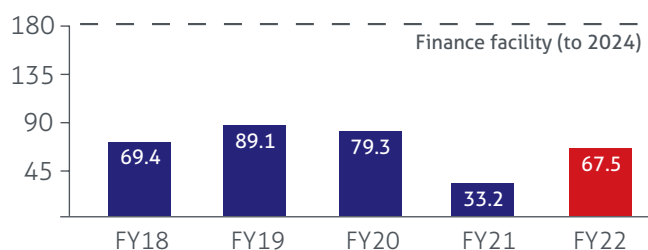
ADJUSTED PROFIT BEFORE TAX (£M)**



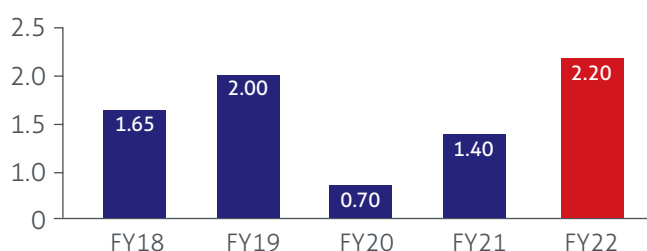
ROCE (%)**



NET DEBT (£M) AND ASSET BASED FINANCE FACILITY



DIVIDEND (PENCE PER SHARE)



Broker Coverage

Updated 30th May 2022

Broker	Guidance
Peel Hunt	Buy
N + 1 Singer	Buy
Liberum Capital	Buy
Panmure Gordon	Buy

*Excluding disposals. **Before interest, amortisation and exceptionals. ¹Restated for continuing operations only. ²Includes the results of the International Business.

Directors



David Shearer, Non-Executive Chairman

Appointed to the Board as a Non-Executive Director in September 2016, he became Non-Executive Chairman on 1 October 2018.



Russell Down, Chief Executive

Appointed to the Board as Group Finance Director in April 2015 and promoted to Chief Executive in July 2015.



James Bunn, Chief Financial Officer

Appointed to the Board as Chief Financial Officer in September 2020.

Disclaimer

The information contained in this document (Information) does not contain, constitute or form part of any offer or invitation to purchase or subscribe for any securities of Speedy Hire Plc (Company). The Information should not be relied on in connection with any decision to purchase, subscribe for or dispose of any such securities or act as an inducement to enter into any contract or investment decision in relation thereto. No reliance may be placed, for any purpose whatsoever, on the Information or the completeness or accuracy of the Information. No responsibility is accepted, and no representation, warranty or other assurance is made or given, by or on behalf of the Company, its directors or any other person as to the accuracy, completeness, fairness or reasonableness of the Information or any opinion contained therein. Accordingly, no person will be liable for any loss or damage suffered by any person resulting from use of the Information or in connection with it or for any opinion expressed in it or for any error, omission or misstatement in it. No duty of care is owed to any person in relation to the Information.

Speedy Hire Plc

Chase House, 16 The Parks,
Newton-le-Willows, Merseyside, WA12 0JQ
T: +44 (0)1942 720 000
E: investor.relations@speedyservices.com

IR Contact Details

MHP, 4th Floor,
60 Great Portland Street,
London W1W 7RT
Tel: +44 (0)20 3128 8100

